

Message Text

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PAGE 01 MOSCOW 16176 050326Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 TRSE-00 CIAE-00 INR-07
NSAE-00 L-03 CA-01 VO-03 CU-04 /039 W
-----077650 051848Z /15

R 041600Z NOV 77
FM AMEMBASSY MOSCOW
TO SECSTATE WASHDC 4204
USDOC WASHDC
INFO AMEMBASSY BELGRADE
AMCONSUL LENINGRAD

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BELGRADE FOR CSCE DELEGATION

E.O. 11652: N/A
TAGS: EEWT, UR
SUBJECT: BUSINESS FACILITATION

REF: STATE 262635 (NOTAL)

1. VERY MUCH APPRECIATE REFTEL, WHICH ARRIVED JUST IN TIME
TO DRAW ON IN BRIEFING RESIDENT US BUSINESSMEN AT USCO
BREAKFAST MEETING NOVEMBER 4 ON ACTIONS WHICH USG IS TAKING
IN SUPPORT OF THEIR OWN EFFORTS TO IMPROVE BUSINESS CONDITIONS.

2. DURING SESSION WE DISCUSSED DRAFT MODEL CONTRACT FOR
ON-SITE CONSTRUCTION PROJECTS WHICH LOCAL BUSINESSMEN HAVE
BEEN DRAFTING WITH OUR ASSISTANCE. WE ARE POUCHING A COPY
OF PRESENT DRAFT TO EUR/SOV (EDGAR) AND WOULD WELCOME
COMMENTS OF WASHINGTON AGENCIES ASAP. (OUR TARGET IS TO
HAVE ALL COMMENTS ON HAND BY EARLY DECEMBER.) PRESENT
DRAFT DOES NOT ENJOY OUR FULL ENDORSEMENT AS YET AS IT
INCLUDES TOO MANY CONCESSIONS TO SOVIETS WHICH WE TEND TO
FEEL SHOULD BE USED AS BARGAINING CHIPS. ONCE WE HAVE
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MODEL CONTRACT, WE HOPE TO WIN SOME SORT OF MFT
ACKNOWLEDGEMENT. WE WOULD ENVISION SUBSEQUENT REGULAR
VISITS TO ON-SITE CONSTRUCTION PROJECTS BY EMBASSY/USCO
OR CONSULATE OFFICERS TO ENSURE COMPLIANCE WITH CONTRACT.
VIOLATIONS WOULD BE RAISED WITH MFT PROTOCOL, OR HIGHER
IF NECESSARY.

3. THERE ARE INDICATIONS THAT OUR COMBINED APPROACH IN WASHINGTON AND MOSCOW IS HAVING SAME SELECTIVE POSITIVE RESULTS FOR US BUSINESSMEN HERE. IN ADDITION TO CRAWFORD CASE PREVIOUSLY REPORTED, WE WERE INFORMED NOVEMBER 4 THAT JOHNSON OF INGERSOLL-RAND HAS JUST RECEIVED APARTMENT (HE WAS A "DIVIDED FAMILY," WITH WIFE RESIDING IN VIENNA THIS PAST YEAR). SAM ESOURCE (ALLIS-CHALMERS REPRESENTATIVE) WAS TOLD BY SOVIET FOREIGN TRADE ORGANIZATION THAT IT HAD REDUCED FROM 21 TO 14 DAYS THE TIME REQUIRED FOR ISSUANCE OF VISA SUPPORT STATEMENT FOR US BUSINESS VISITORS. (COMMENT: WE BELIEVE THAT VISA SUPPORT STATEMENTS ARE NORMALLY ISSUED BY FTO'S IN LESS THAN 14 DAYS, BUT WE ASSUME SOVIETS WILL USE THIS INDICATED CHANGE AS GROUNDS FOR ASKING US TO RECIPROCATE).

4. WE ALOS USED OCCASION TO INFORM BUSINESSMEN OF INTEREST OF SOVIET MANAGEMENT SPECIALISTS IN HAVING US BUSINESSMEN ADDRESS SOVIET TRAINING OR UNIVERSITY CLASSES (WE WILL REPORT ADDITIONAL DETAILS BY SEPTTEL). RESPONSE WAS FAVORABLE, AND WE MAY PUSH TO HAVE "PANEL" OF SEVERAL RESIDENT BUSINESSMENT (INCLUDING BANKER) LEAD OFF. (WE ARE NOT SURPRISED THAT MRKTUMOV SEEMED TO KNOW LITTLE OF CASE STUDY COOPERATION ((REFTEL, PARA 14)), AS INITIATIVE HAS COME FROM SOVIET ACADEMICIANS. INDEED ACADEMICIAN IN QUESTION TEACHES MANAGEMENT TO EMPLOYEES OF PRODUCTION MINISTRIES; HIS INSTITUTE ((PLEKHANOV)) THUS STANDS IN LIMITED OFFICIAL USE

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SOME SORT OF COMPETITION WITH MFT, WHICH HAS ITS OWN TRAINING ACADEMY.)
TOON

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: EAST WEST TRADE, MEETING REPORTS, BUSINESS FIRMS
Control Number: n/a
Copy: SINGLE
Sent Date: 04-Nov-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977MOSCOW16176
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770409-0213
Format: TEL
From: MOSCOW
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19771195/aaaaddha.tel
Line Count: 97
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: f8182e22-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
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Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
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Review Content Flags:
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Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 713539
Secure: OPEN
Status: NATIVE
Subject: BUSINESS FACILITATION
TAGS: EEWT, UR, US
To: STATE COM
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/f8182e22-c288-dd11-92da-001cc4696bcc
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